



Q2 and 1st half 2016

Financial report and status



StrongPoint

Highlights second quarter

- Operating revenue was MNOK 300.8 (305.1) - 1.4 per cent
- EBITDA was MNOK 34.5 (28.5) + 21.0 per cent
- Record number of Cash Management systems installed in the quarter
- Cash flow from operational activities was MNOK 43.0 (18.1)
- A dividend of NOK 0.45 per share was paid
- StrongPoint has signed a new agreement for delivery of 780 CIT-cases with Sberbank, Russia's largest bank. The majority of the deliveries will take place in the 4th quarter

Group

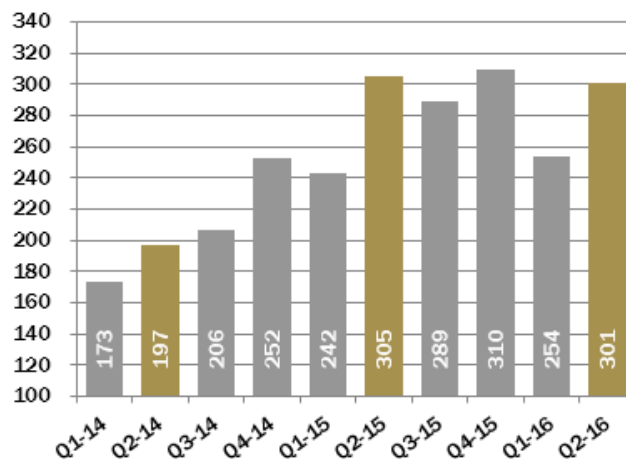
MNOK	Q2 2016	Q2 2015	YTD 2016	YTD 2015	Year 2015
Revenue	300,8	305,1	555,0	547,6	1 146,0
EBITDA	34,5	28,5	44,6	43,7	90,5
Operating profit (EBIT)	26,1	20,9	27,5	28,3	58,6
Ordinary profit before tax (EBT)	26,2	19,1	27,6	27,6	49,6
Cash flow from operational activities	43,0	18,1	56,7	-1,4	54,3
Disposable funds	67,7	43,5	67,7	43,5	59,8
Earnings per share (NOK)	0,41	0,33	0,43	0,48	0,82
EBITDA margin	11,5 %	9,4 %	8,0 %	8,0 %	7,9 %

Operating revenue

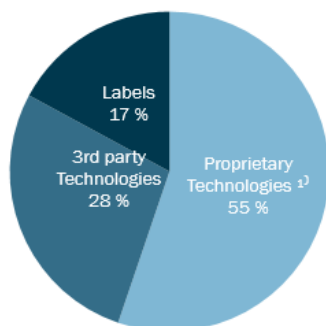
The Group operating revenue was MNOK 300.8 (305.1) in the second quarter. In the first half operating revenue was MNOK 555.0 (547,6). This is the best first half in the company's history. There has been a positive development in turnover in Proprietary Technologies, respectively Cash Management in Norway, and Cash Security in Europe.

Revenue MNOK	Q2		YTD		Year
	2016	2015	2016	2015	2015
Proprietary Technologies	168,1	122,7	273,8	239,1	481,5
3rd party Technologies	84,3	138,0	189,3	221,5	504,5
Labels	52,1	48,5	99,5	94,9	185,5
Eliminations / ASA	-3,6	-4,1	-7,5	-7,9	-25,5
Total	300,8	305,1	555,0	547,6	1 146,0

Operating revenue per quarter:
(MNOK)

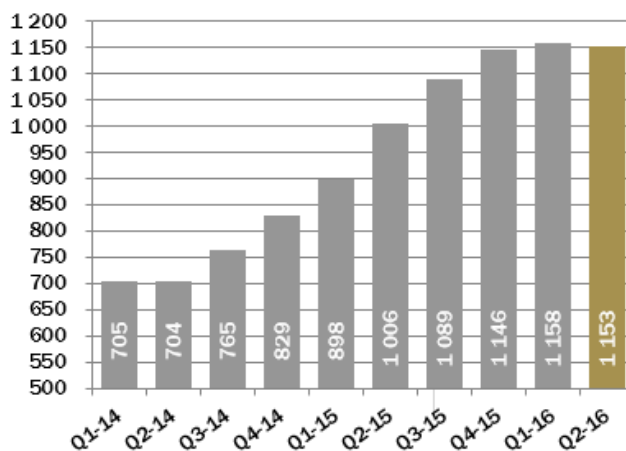


Operating revenue per business area in the second quarter:



¹⁾ Includes Cash Security, Cash Management and Loss Prevention

Operating revenue 12 month rolling:
(MNOK)



EBITDA

EBITDA was MNOK 34.5 (28.5) in the second quarter. In the first half, EBITDA was MNOK 44.6 (43.7) which is the best first half in the company history.

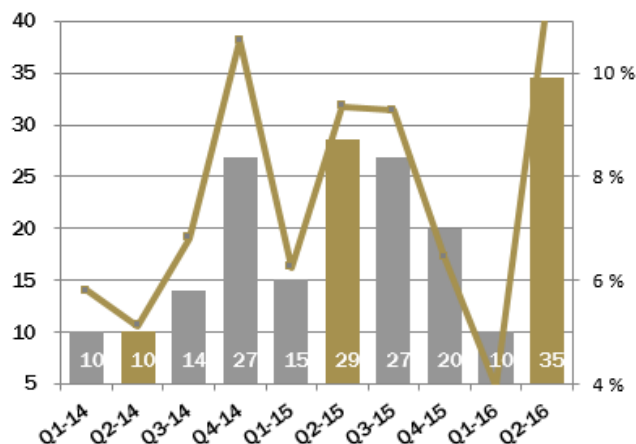
It has been a positive development in profitability in Cash Security, which received several large contracts in Sweden, Belgium, France and Russia. 3rd Party Technologies has however completed a large ESL contract in Norway, resulting in a decline in turnover and hence profitability in this business area.

EBITDA MNOK	Q2		YTD		YEAR
	2016	2015	2016	2015	2015
Proprietary Technologies	28,4	19,0	24,8	29,0	46,6
3rd party Technologies	4,5	10,2	17,2	13,8	39,4
Labels	7,0	5,1	11,5	10,5	22,7
Eliminations / ASA	-5,4	-5,7	-9,0	-9,6	-18,1
Total	34,5	28,5	44,6	43,7	90,5

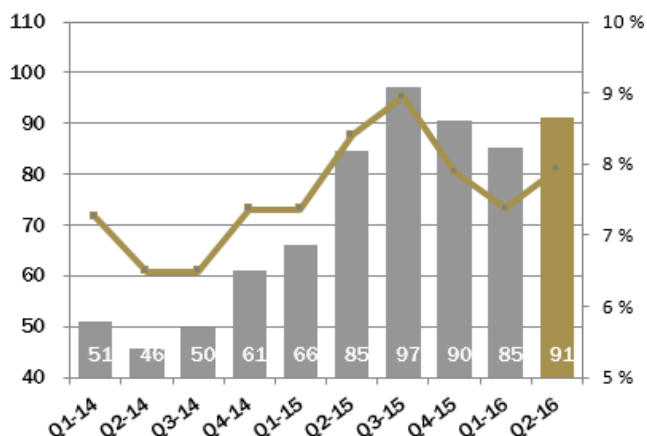
Profit before tax (EBT)

Profit before tax (EBT) shows a profit of MNOK 26.2 (19.1) in the second quarter. In the first half EBT was MNOK 27.6 (27.6).

EBITDA and EBITDA margin per quarter:
(MNOK)



EBITDA and EBITDA margin 12 month rolling:
(MNOK)



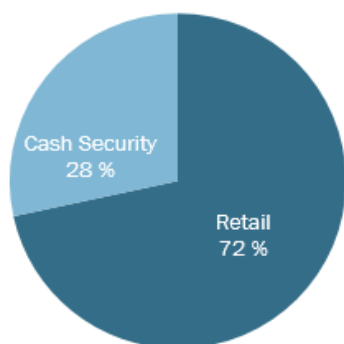


Proprietary Technologies

Proprietary Technologies comprises sales and services of solutions, based on StrongPoints patented technology solutions. The major solution areas are Retail (Cash Management and Loss Prevention) and Cash Security.

MNOK	Q2		YTD		Year
	2016	2015	2016	2015	2015
Product Sales	109,2	86,6	166,1	163,0	303,3
Service	58,9	36,1	107,7	76,0	178,2
Revenue	168,1	122,7	273,8	239,1	481,5
EBITDA	28,4	19,0	24,8	29,0	46,6
EBITDA-margin	16,9 %	15,5 %	9,1 %	12,1 %	9,7 %
EBT	25,2	15,9	18,4	22,8	34,1

Revenue per technology in the 2nd quarter:



Retail

Cash Management (CashGuard) is the market's most reliable cash handling system. Loss Prevention (Vensafe) streamlines store operations, reduces shrinkage and help reduce working capital on a number of high value products.

MNOK	Q2		YTD		Year
	2016	2015	2016	2015	2015
Product Sales	67,9	64,2	107,0	118,0	212,4
Service	49,8	26,8	89,1	53,6	132,8
Revenue	117,7	91,0	196,1	171,7	345,2
EBITDA	16,6	16,5	15,6	24,1	34,7
EBITDA-margin	14,1 %	18,1 %	7,9 %	14,0 %	10,1 %
EBT	14,5	14,3	10,9	19,7	25,8

The operating revenue increased with 29.3 per cent to MNOK 117.7 (91.0) in the second quarter. It was installed a record number of Cash Management systems in the quarter. The largest markets are Spain, Norway and South Africa. In addition, there are large service revenues in Norway in connection with the upgrading of existing Cash Management systems. In the first half the operating revenue was MNOK 196.1 (171.7).

EBITDA was MNOK 16.6 (16.5) in the second quarter. In the first half EBITDA was MNOK 15.6 (24.1). The reduced margin is due to a change in the product mix.

The business area Proprietary Technologies continues to invest in the development of new retail concepts and solutions, including self checkout and click and collect.

In connection with the new banknotes in Norway, more than 7,200 Cash Management systems will be upgraded during the year. As at first half, 50 per cent is upgraded. In addition, it was installed a number of new systems in the period.

In February, StrongPoint signed a "Cash management as a service" contract with Alimerka, based on a rental- and service level agreement for no less than five years per system. Alimerka plan to install more than 500 systems in 130 stores in 2016. During the first half, more than 260 systems were delivered. These systems are capitalized in StrongPoint, and the turnover and profits of these are distributed over the lease period. These systems therefore have little effect on the results of the first half. The value of the systems delivered the first half is approximately MNOK 18.

A German pharmaceutical chain ordered 25 Cash Management systems with delivery scheduled in the second half. AVIA-Klöcker-group has signed a framework agreement for Cash Management systems to their gas stations. The first installations are completed.

In the first half, StrongPoint delivered 150 Cash Management systems to First National Bank in South Africa. The systems are placed in retail stores which are customers of the bank.

Cash Security

Cash Security delivers cash security solutions for ATM and cash in transit (CIT) operators based on patented destruction and tracking technologies.

MNOK	Q2		YTD		Year
	2016	2015	2016	2015	2015
Product Sales	41,3	22,5	59,1	45,0	90,9
Service	9,1	9,3	18,6	22,4	45,4
Revenue	50,4	31,7	77,7	67,4	136,3
EBITDA	11,8	2,5	9,2	4,9	11,8
EBITDA-margin	23,4 %	7,8 %	11,8 %	7,3 %	8,7 %
EBT	10,7	1,6	7,5	3,1	8,3

The operating revenue increased by 58.8 per cent to MNOK 50.4 (31.7) in the second quarter. In the first half operating revenue increased with 15.3 per cent to MNOK 77.7 (67.4).

The fluctuations in operating revenue is, and will continue to be, influenced by individual orders.

EBITDA was MNOK 11.8 (2.5) in the second quarter. In the first half EBITDA was MNOK 9.2 (4.9). The profit in the first quarter was relatively weak due to large currency fluctuations in the ruble in the period between the agreement and the customer placing the order.

In the second quarter, Strongpoint signed a new agreement for delivery of 780 CIT-cases with Sberbank, Russia's largest bank. The majority of the deliveries will take place in the 4th quarter 2016. In the second quarter StrongPoint received, through one of its ATM partners, an order for 2 000 ATM cassettes from a Nordic ATM operator.

In the first quarter, StrongPoint entered into a contract with one of Europe's largest CIT companies to equip their entire fleet of vehicles in one of the countries they are represented, with security cases. The deliveries of 2 000 security cases started in the second quarter, and will be completed in the second half 2016.

In the first quarter, StrongPoint signed a contract with Absolut Bank in Russia for the delivery of Cash Security's SoftCar concept. The first deliveries were completed in the second quarter 2016.

In the first half, an updated version of the Q-Cases and Q-Collector was launched. The updated version has a substantial weight reduction, and confirms StrongPoints market leading position for ergonomic CIT cases.



3rd Party Technologies

The business area delivers innovative retail solutions based on solutions from third party world leading technology providers.

MNOK	Q2		YTD		Year
	2016	2015	2016	2015	2015
Product Sales	60,0	105,3	138,3	158,6	390,4
Service	24,3	32,6	51,0	62,8	114,1
Revenue	84,3	138,0	189,3	221,5	504,5
EBITDA	4,5	10,2	17,2	13,8	39,4
EBITDA-margin	5,3 %	7,4 %	9,1 %	6,2 %	7,8 %
EBT	2,9	8,1	13,9	9,7	29,1

The operating revenue decreased by 38.9 per cent to MNOK 84.3 (138.0) in the second quarter. In the first half in operating revenue decreased with 14.5 per cent to MNOK 189.3 (221.5). The decline in the quarter and first half, is due to lower sales of ESL in the Norwegian market.

EBITDA was MNOK 4.5 (10.2) in the second quarter. This was a result of decreased turnover. In the first half EBITDA was MNOK 17.2 (13.8).

The deliveries of electronic price labels to Coop and Bunnpris are on track, and will continue throughout 2016.

There are focus on sales of electronic price labels to specialist stores, and especially home improvement specialty retailers.

The sales of camera scales in Norway and Sweden is growing. In Norway the increased interest is in connection with Coop's Shop Express.

RIMI Lithuania has started the roll out of self checkout, with StrongPoints proprietary software. 200 units are scheduled for delivery in 2016 based on hardware from a third party supplier.

IKI, the second largest supermarket chain in Lithuania, has renewed its agreement for self checkout solutions from a third party supplier. For this chain, StrongPoint is responsible for deliveries and maintenance.



Labels

Labels designs, manufacture and sell adhesive labels. The business area offers leading expertise and production technology in labeling and design of adhesive labels.

MNOK	Q2		YTD		Year
	2016	2015	2016	2015	2015
Product Sales	52,1	48,5	99,5	94,9	185,5
Revenue	52,1	48,5	99,5	94,9	185,5
EBITDA	7,0	5,1	11,5	10,5	22,7
EBITDA-margin	13,5 %	10,4 %	11,6 %	11,1 %	12,2 %
EBT	3,3	1,6	4,1	3,8	8,5

The operating revenue increased by 7.3 per cent to MNOK 52.1 (48.5) in the second quarter. In the first half operating revenue increased with 4.8 per cent to MNOK 99.5 (94.9).

EBITDA was MNOK 7.0 (5.1) in the second quarter. In the first half EBITDA was MNOK 11.5 (10.5).

StrongPoint has, as the first company in the Nordic countries, invested in the new HP Indigo 8000. This will significantly increase the capacity for digital printing of labels. The machine will be delivered in Q4.

The agreement with Norsk Kjøtthandel was extended with another three years. In the second quarter, StrongPoint signed a framework agreement with Posten Norge for three years with an option for one more year. In fierce competition, we were awarded the majority of the agreement. The agreement also includes the delivery of thermo labels in Sweden.

Cash flow and equity

Cash flow from operational activities in the second quarter was MNOK 43.0 (18.1). The Group had several major ongoing projects that tied up working capital at the end of Q4, which now is delivered and paid. This has largely affected the cash flow in the first half.

The net interest bearing debt has decreased by MNOK 15.2 compared with the end of the previous quarter and totaled MNOK 45.1.

Disposable funds were MNOK 67.7 per 30 June 2016.

The Group has a share program for the Group executive and the companies Norwegian and Swedish employees. Through these programs, employees subscribed for a total of 168,637 shares in 2015 and 60,163 shares so far in 2016.

The Groups holding of own shares amounts to 104,544, which represents 0.2 per cent of outstanding shares.

A dividend of NOK 0.45 per share was paid in May 2016.

The Board of Directors of StrongPoint ASA

Rælingen, 11 July 2016

Svein S. Jacobsen
Chairman

Klaus de Vibe
Director

Camilla Teffers
Director

Inger J. Solhaug
Director

Morthen Johannessen
Director

Jørgen Waaler
CEO

Statement from the Board

The board and group CEO have today considered and approved StrongPoint's financial statements for the second quarter and first half 2016, including comparative consolidated figures for the second quarter and first half 2015. This report has been prepared in accordance with IAS 34 on interim financial reporting as determined by the European Union, and with supplementary requirements pursuant to the Norwegian Securities Trading Act.

The board and CEO hereby declare, to the best of their knowledge, that the financial statements for the second quarter 2016 have been prepared in accordance with prevailing accounting principles and that the information in the financial statements gives a true and fair view of the assets, liabilities, financial position and profit of the group taken as a whole at 30 June 2016 and 30 June 2015. To the best of their knowledge, the report gives a true and fair overview of important events during the accounting period and the impact of these events on the financial statements.

The Board of Directors of StrongPoint ASA
Rælingen, 11 July 2016

Svein S. Jacobsen
Chairman

Klaus de Vibe
Director

Camilla Teffers
Director

Inger J. Solhaug
Director

Morthen Johannessen
Director

Jørgen Waaler
CEO

Consolidated income statement

KNOK	Q2 2016	Q2 2015	Chg. %	YTD 2016	YTD 2015	Chg. %	Year 2015
Operating revenue	300 568	305 091	-1,5 %	554 656	547 582	1,3 %	1 146 148
Profit from AC, Service companies	242	-		357	-		-99
Cost of goods sold	152 001	168 807	-10,0 %	280 179	290 616	-3,6 %	630 353
Payroll	85 626	76 199	12,4 %	168 462	151 425	11,3 %	300 624
Other operating expenses	28 651	31 546	-9,2 %	61 790	61 836	-0,1 %	124 592
Total operating expenses	266 278	276 551	-3,7 %	510 430	503 876	1,3 %	1 055 570
EBITDA	34 532	28 540	21,0 %	44 582	43 706	2,0 %	90 479
Depreciation tangible assets	4 585	3 489	31,4 %	8 675	6 925	25,3 %	14 702
Depreciation intangible assets	3 892	4 191	-7,1 %	8 431	8 509	-0,9 %	17 200
Write down intangible assets	-	-	-	-	-	-	-
EBIT	26 054	20 860	24,9 %	27 477	28 273	-2,8 %	58 577
Interest expenses	554	1 153	-51,9 %	1 342	2 013	-33,4 %	4 165
Other financial expenses	-657	650	-201,1 %	-1 463	-1 379	-6,1 %	4 848
EBT	26 157	19 056	37,3 %	27 599	27 639	-0,1 %	49 564
Taxes	8 117	4 387	85,0 %	8 460	6 424	31,7 %	13 121
Profit/loss after tax	18 040	14 669	23,0 %	19 139	21 214	-9,8 %	36 443
Earnings per share							
Number of shares outstanding	44 376 040	44 376 040	0,0 %	44 376 040	44 376 040	0,0 %	44 376 040
Av. Number of shares - own shares	44 271 496	44 271 496	0,0 %	44 271 496	44 271 496	0,0 %	44 271 496
Earnings per share	0,41	0,33	0,0 %	0,43	0,48	0,0 %	0,82
Diluted earnings per share	0,41	0,33	0,0 %	0,43	0,48	0,0 %	0,82
EBITDA per share	0,78	0,64	0,0 %	1,01	0,99	0,0 %	2,04
Diluted EBITDA per share	0,78	0,64	0,0 %	1,01	0,99	0,0 %	2,04
Total earnings	Q2 2016	Q2 2015	Chg. %	YTD 2016	YTD 2015	Chg. %	Year 2015
Profit/loss after tax	18 040	14 669	23,0 %	19 139	21 214	-9,8 %	36 443
Exchange differences on foreign operation	-11 463	4 144	-376,6 %	-20 472	-2 956	-592,5 %	29 779
Total earnings	6 577	18 813	-65,0 %	-1 333	18 258	-107,3 %	66 222

Consolidated balance sheet

KNOK	30.06.2016	30.06.2015	31.03.2016	31.12.2015
ASSETS				
Intangible assets	60 919	77 341	68 717	75 469
Goodwill	145 643	141 900	149 744	153 410
Tangible assets	54 462	49 917	53 513	55 069
Long term investments	1 346	481	1 105	989
Other long term receivables	-	1 800	-	-
Deferred tax	19 493	31 669	27 651	28 117
Non-current assets	281 863	303 106	300 729	313 054
Financial investments	-	53	-	-
Goods	102 922	101 072	117 476	125 042
Accounts receivable	182 912	212 524	178 215	185 237
Prepaid expenses	12 091	11 521	11 245	12 092
Other receivables	12 866	17 015	18 420	17 317
Bank deposits	18 082	12 728	19 929	22 610
Current assets	328 874	354 914	345 286	362 297
TOTAL ASSETS	610 737	658 020	646 014	675 351
EQUITY AND LIABILITIES				
Share capital	27 513	27 513	27 513	27 513
Holding of own shares	-65	-65	-65	-65
Other equity	248 544	221 835	261 889	269 799
Total equity	275 992	249 284	289 337	297 247
Long term interest bearing liabilities	26 414	48 740	32 690	37 186
Other long term liabilities	-	27 102	-	-
Total long term liabilities	26 414	75 842	32 690	37 186
Short term interest bearing liabilities	36 729	71 903	47 506	54 025
Accounts payable	86 087	124 917	102 636	95 978
Taxes payable	-	35	38	233
Other short term liabilities	185 515	136 039	173 808	190 682
Total short term liabilities	308 331	332 894	323 987	340 918
TOTAL EQUITY AND LIABILITIES	610 737	658 020	646 014	675 351

Statement of equity

KNOK	Share capital	Treasury shares	Other paid-in equity	Translation variances	Other equity	Total equity
Equity 31.12.2014	27 513	-65	351 262	36 675	-168 864	246 520
Dividend 2014	-	-	-	-	-15 495	-15 495
Profit this year after tax	-	-	-	-	36 443	36 443
Other comprehensive income and expenses	-	-	-	29 779	-	29 779
Equity 31.12.2015	27 513	-65	351 262	66 454	-147 916	297 247
Dividend 2015	-	-	-	-	-19 922	-19 922
Profit this year after tax	-	-	-	-	19 139	19 139
Other comprehensive income and expenses	-	-	-	-20 472	-	-20 472
Equity 30.06.2016	27 513	-65	351 262	45 983	-148 700	275 992

Statement of cash flow

KNOK	Q2 2016	Q2 2015	YTD 2016	YTD 2015	Year 2015
Ordinary profit before tax	26 157	19 056	27 599	27 639	49 564
Net interest	554	1 153	1 342	2 013	4 165
Tax paid	-	-	-	-	2 359
Share of profit, associated companies	-242	-	-357	-	99
Ordinary depreciation	8 477	7 680	17 105	15 433	31 902
Profit / loss on sale of fixed assets	63	-	-5	-1 747	-1 884
Change in inventories	12 390	-8 198	18 078	-6 217	-22 524
Change in receivables	-7 463	-41 867	-3 121	-56 875	-19 609
Change in accounts payable	-15 034	37 731	-6 905	20 156	-15 757
Change in other accrued items	18 118	2 521	2 932	-1 821	25 953
Cash flow from operational activities	43 021	18 076	56 669	-1 419	54 268
Payments for fixed assets	-7 302	-1 778	-10 706	-6 048	-14 677
Net effect acquisition Sydetikett AB	-	-	-	-9 012	-9 012
Payment from sale of fixed assets	1 099	-	1 186	1 865	2 089
Effect acquisition 50 % Vårdal Butikkdata AS	-	-	-	-	-1 700
Interest income	194	18	380	79	277
Cash flow from investment activities	-6 008	-1 759	-9 141	-13 116	-23 024
Change in long-term debt	-21 418	-6 253	-14 129	-3 496	-15 790
Change in overdraft	3 632	4 667	-15 369	29 582	7 245
Interest expenses	-749	-1 172	-1 721	-2 092	-4 442
Dividend paid	-19 922	-15 495	-19 922	-15 495	-15 495
Cash flow from financing activities	-38 457	-18 252	-51 141	8 499	-28 483
Net change in liquid assets	-1 444	-1 935	-3 613	-6 036	2 762
Cash and cash equivalents at the start of the period	19 929	14 512	22 610	18 973	18 973
Effect of foreign exchange rate fluctuations on foreign currency deposits	-403	151	-914	-209	875
Cash and cash equivalents at the end of the period	18 082	12 728	18 082	12 728	22 610

Key figures

KNOK	Q2 2016	Q1 2016	Q4 2015	Q3 2015	Q2 2015	YTD 2016	YTD 2015
Income statement							
Operating revenue	300 809	254 203	309 576	288 890	305 091	555 013	547 582
EBITDA	34 532	10 051	19 981	26 792	28 540	44 582	43 706
Operating revenue EBIT	26 054	1 423	11 567	18 738	20 860	27 477	28 273
Ordinary profit before tax (EBT)	26 157	1 442	6 557	15 368	19 056	27 599	27 639
Profit for the year	18 040	1 099	3 266	11 962	14 669	19 139	21 214
EBITDA-margin	11,5 %	4,0 %	6,5 %	9,3 %	9,4 %	8,0 %	8,0 %
EBT-margin	8,7 %	0,6 %	2,1 %	5,3 %	6,2 %	5,0 %	5,0 %
Balance sheet							
Non-current assets	281 863	300 729	313 054	311 787	303 106	281 863	303 106
Current assets	328 874	345 286	362 297	394 316	354 914	328 874	354 914
Total assets	610 737	646 014	675 351	706 103	658 020	610 737	658 020
Equity	275 992	289 337	297 247	281 711	249 284	275 992	249 284
Long-term debt	26 414	32 690	37 186	78 035	75 842	26 414	75 842
Short-term debt	308 331	323 987	340 918	346 358	332 894	308 331	332 894
Working capital	199 747	193 055	214 300	203 563	188 680	199 747	188 680
Equity ratio	45,2 %	44,8 %	44,0 %	39,9 %	37,9 %	45,2 %	37,9 %
Liquidity ratio	106,7 %	106,6 %	106,3 %	113,8 %	106,6 %	106,7 %	106,6 %
Cash Flow							
Cash flow from operational activities	43 021	13 647	54 194	1 493	18 076	56 669	-1 419
Share information							
Number of shares	44 376 040	44 376 040	44 376 040	44 376 040	44 376 040	44 376 040	44 376 040
Weighted average shares outstanding	44 271 496	44 271 496	44 271 496	44 271 496	44 271 496	44 271 496	44 271 496
EBT per shares	0,59	0,03	0,15	0,35	0,43	0,62	0,62
Earnings per share	0,41	0,02	0,07	0,27	0,33	0,43	0,48
Equity per share	6,2	6,5	6,7	6,4	5,6	6,2	5,6
Dividend per share	0,45	-	-	-	0,35	-	0,35
Employees							
Number of employees (end of period)	582	573	580	572	569	582	569
Average number of employees	578	572	576	571	574	575	574

Definitions

Working capital	Inventories + accounts receivables – accounts payable
Equity per share	Book value equity / number of shares
Operating revenue	Sales revenue and profit from AC, Service companies
Operating revenue per employee	Operating revenue / average number of employees
Operating cost per employee	Operating cost / average number of employees
EBT	Profit before tax
EBT-margin	EBT / operating revenue
EBIT	Operating profit
EBITDA	Operating profit + depreciation fixed assets and tangible assets
EBITDA-margin	EBITDA / operating revenue
Equity ratio	Book value equity / total assets
Weighted average basic shares	Issued shares adjusted for own shares on average for the year
Liquidity ratio	Current assets / short term debt
Earnings per share	Paid dividend per share throughout the year

Note 1 Confirmation of reporting framework

The condensed and consolidated quarterly financial statements are prepared in accordance with IAS 34 Interim Financial Reporting. The quarterly financial statements do not contain all the information required in an annual financial statement and should be read in connection with the Group financial statements for 2015.

Note 2 Key accounting principles

The accounting principles for the report are described in the annual financial statements for 2015. The Group financial statements for 2015 were prepared in accordance with the IFRS principals and interpretations thereof, as defined by the EU, as well as other disclosure requirements pursuant to the Norwegian Accounting Act and the Oslo Stock Exchange regulations and rules applicable as at 31.12.2015. The quarterly report and the interim financial statements have not been revised by auditor.

Note 3 Segment information

Segment: Business areas

MNOK	Q2 2016			Q2 2015			YTD 2016			YTD 2015			Year 2015		
	Revenue	EBITDA	EBT	Revenue	EBITDA	EBT	Revenue	EBITDA	EBT	Revenue	EBITDA	EBT	Revenue	EBITDA	EBT
Proprietary Technologies	168,1	28,4	25,2	122,7	19,0	15,9	273,8	24,8	18,4	239,1	29,0	22,8	481,5	46,6	34,1
3rd party Technologies	84,3	4,5	2,9	138,0	10,2	8,1	189,3	17,2	13,9	221,5	13,8	9,7	504,5	39,4	29,1
Labels	52,1	7,0	3,3	48,5	5,1	1,6	99,5	11,5	4,1	94,9	10,5	3,8	185,5	22,7	8,5
Eliminations / ASA	-3,6	-5,4	-5,3	-4,1	-5,7	-6,5	-7,5	-9,0	-8,7	-7,9	-9,6	-8,7	-25,5	-18,1	-22,1
Total	300,8	34,5	26,2	305,1	28,5	19,1	555,0	44,6	27,6	547,6	43,7	27,6	1 146,0	90,5	49,6

Segment: Operating revenue by geographical market

MNOK	Q2 2016			Q2 2015			YTD 2016			YTD 2015			Year 2015		
	Norway	Sweden	Other markets	Norway	Sweden	Other markets	Norway	Sweden	Other markets	Norway	Sweden	Other markets	Norway	Sweden	Other markets
Proprietary Technologies	66,3	49,8	52,0	34,0	54,6	34,1	99,1	79,8	95,0	59,1	102,6	77,3	128,9	193,7	159,0
3rd party Technologies	21,4	41,0	21,9	77,0	37,5	23,4	71,6	73,3	44,3	104,9	72,9	43,6	263,9	127,8	112,9
Labels	16,9	34,3	0,9	17,2	30,0	1,4	31,9	65,9	1,6	34,6	58,0	2,3	66,2	114,4	4,8
Eliminations / ASA	0,0	-3,6	0,0	-0,5	-3,6	0,0	0,0	-7,5	0,0	-0,6	-7,3	0,0	-1,4	-16,2	-7,9
Total	104,5	121,6	74,7	127,6	118,5	59,0	202,6	211,5	140,9	198,0	226,3	123,3	457,6	419,7	268,8

Segment: Operating revenue by product and service

MNOK	Q2 2016		Q2 2015		YTD 2016		YTD 2015		Year 2015	
	New sales	Service	New sales	Service	New sales	Service	New sales	Service	New sales	Service
Proprietary Technologies	109,2	58,9	86,6	36,1	166,1	107,7	163,0	76,0	303,3	178,2
3rd party Technologies	60,0	24,3	105,3	32,6	138,3	51,0	158,6	62,8	390,4	114,1
Labels	52,1	0,0	48,5	0,0	99,5	0,0	94,9	0,0	185,5	0,0
Eliminations / ASA	-3,6	0,0	-4,1	0,0	-7,5	0,0	-7,9	0,0	-25,5	0,0
Total	217,7	83,2	236,4	68,7	396,3	158,7	408,7	138,9	853,7	292,4

Note 4 Related parties

No significant transactions between the Group and related parties had taken place as at 30 June 2016.

Note 5 Top 20 shareholders at 30 June 2016

No.	Name	No. of shares	%
1	PINNÅS, ERIK (incl. fully owned companies)	4 932 276	11,1 %
2	STRØMSTANGEN AS	3 933 092	8,9 %
3	SKAGEN VEKST	3 555 227	8,0 %
4	HOLMEN SPESIALFOND	2 365 000	5,3 %
5	AVANZA BANK AB	1 870 057	4,2 %
6	SKANDINAVISKA ENSKILDA BANKEN AB	1 550 264	3,5 %
7	ZETTERBERG, GEORG (incl. fully owned companies)	1 548 256	3,5 %
8	NORDNET BANK AB	1 506 765	3,4 %
9	GLAAMENE INDUSTRIER AS	1 126 231	2,5 %
10	WAALER, JØRGEN (incl. fully owned companies) ¹	1 060 000	2,4 %
11	V. EIENDOM AS	976 887	2,2 %
12	GRESSLIEN, ODD ROAR	914 000	2,1 %
13	D. CARNEGIE AB	909 115	2,0 %
14	RING, JAN	841 822	1,9 %
15	MP PENSJON PK	692 074	1,6 %
16	ROMULD, ARVE	600 000	1,4 %
17	BUDVILAITIS, EVALDAS (incl. controlled companies) ¹	555 709	1,3 %
18	SVENSKA HANDELSBANKEN AB	506 950	1,1 %
19	JOHANSEN, STEIN	450 000	1,0 %
20	JACOBSEN, SVEIN (incl. fully owned companies) ¹	400 000	0,9 %
Sum 20 largest shareholders		30 293 725	68,3 %
Sum 1 382 other shareholders		14 082 315	31,7 %
Sum all 1 402 shareholders		44 376 040	100,0 %

¹ Primary insiders



StrongPoint