

PSI Group ASA

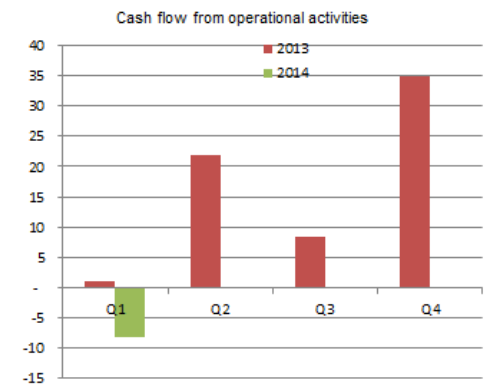
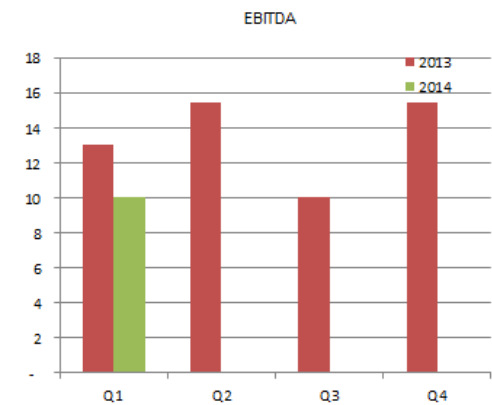
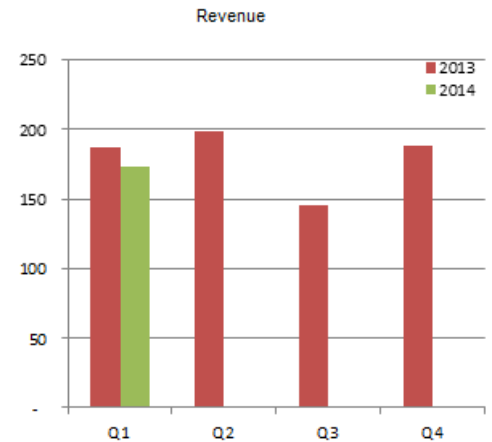
Q1 2014

Financial report and status



HIGHLIGHTS 1ST QUARTER 2014

- **Operating revenues:** MNOK 173,2 (MNOK 186,8).
 - A decrease of 7.3 per cent for the Group.
 - 1.2 per cent decrease for **PSI Technology** to MNOK 89.8 (MNOK 90.9). CashGuard has increased the revenues with 42.4 per cent, while SQS Security has a decrease in turnover of 52 per cent.
 - 34.1 per cent decrease for **PSI Retail** to MNOK 50.2 (MNOK 76.2). The decline is related to the roll out of electronic shelf labels to Rema 1000 which was completed in summer 2013.
 - 132.7 per cent increase for **PSI Labels** to MNOK 41.9 (MNOK 18.0). The increase comes from both the acquisition of businesses and organic growth.
- **EBITDA:** MNOK 10.0 (MNOK 13.1)
 - Down MNOK 3.1.
 - MNOK 0.4 reduced EBITDA for PSI Technology to MNOK 6.1 (MNOK 6.5).
 - MNOK 4.7 reduced EBITDA for PSI Retail to MNOK 4.6 (MNOK 9.3).
 - MNOK 2.7 increased EBITDA for PSI Labels to MNOK 2.6 (MNOK -0.1).
- **Cash flow from operational activities:** MNOK -8.3 (MNOK 1.0)
 - Strong sales in March has resulted in the increase of working capital
- **PSI Group ASA acquired 8 April 2014 100 per cent of Vensafe AS.**
 - Accounting effect from 1 April 2014



PSI Retail has signed a framework agreement for the delivery, installation and service of Pricer's electronic shelf labels to a retail chain in Norway. Deliveries are scheduled to start in the second quarter.



GROUP STRUCTURE

Following the acquisition of Vensafe AS, Sydetikett AB and Etikett-Produsenten AS, the Group has decided to change the reporting structure. The following three business areas are now reported: PSI Technology, PSI Retail and PSI Labels.

PSI Technology: Comprises PSI Groups self-owned technology, which today consist of CashGuard, Vensafe (from 2nd quarter 2014) and SQS Security. The figures in the business area show sales and profit generated by the technology products throughout the value chain within PSI Group.

PSI Retail: Sales and marketing of retail technology and supplies from the world's leading (not self-owned) technology producers where PSI is a distributor, systems integrator and perform service and support.

PSI Labels: Design, production, sale and marketing of adhesive labels and corresponding printer / applicators.

MNOK	Q1 2014	Q1 2013	YTD 2014	YTD 2013	2013
Revenue	173,2	186,8	173,2	186,8	718,9
EBITDA	10,0	13,1	10,0	13,1	54,2
Operating profit (EBIT)	2,8	7,4	2,8	7,4	28,3
Ordinary profit before tax (EBT) ¹⁾	2,1	5,1	2,1	5,1	56,4
Net cash flow operations	-8,3	1,0	-8,3	1,0	66,2
Disposable funds	47,2	19,2	47,2	19,2	65,0
Earnings per share (NOK)	0,03	0,08	0,03	0,08	1,16
EBITDA margin	6 %	7 %	6 %	7 %	8 %

¹⁾Year 2013: Included a profit of MNOK 33 related to the sale of InStore IT companies.

THE GROUP

Results

The Group generated operating revenues of MNOK 173.2 in the first quarter 2014, compared with MNOK 186.8 in the corresponding period in 2013.

MNOK	Q1 2014			Q1 2013		
	Norway	Sweden	Other markets	Norway	Sweden	Other markets
PSI Technology	30,2	39,1	20,6	25,2	31,8	33,9
PSI Retail	20,8	29,2	0,2	49,4	26,7	0,1
PSI Label	16,0	25,3	0,5	8,2	9,8	0,0
Group	0,1	0,0	0,0	0,1	0,0	0,0
Eliminations	-1,3	-6,6	-1,0	1,8	-0,0	-0,2
Total	65,9	87,0	20,3	84,6	68,3	33,8

Operating profit before depreciation (EBITDA) was MNOK 10.0 (MNOK 13.1) in the first quarter.

Profit before tax (EBT) show a profit of MNOK 2.1 compared with MNOK 5.1 in 2013.

Acquisitions and sales of companies

PSI Group ASA acquired 100 per cent of Vensafe AS through a private placement 8 April 2014.

Vensafe AS is a Norwegian technology company, which develops and sells automated sales solutions for small and valuable goods exposed for theft in retail. Vensafe streamline store operations, reduce shrinkage and theft and help reduce working capital on a number of high value products. The company has today business in five European countries, and is headquartered in Moss. In addition it is established subsidiaries in Germany and Belgium.

PSI Group ASA acquired Sydetikett AB 10 September 2013 and Etikett-Produsenten AS 26 June 2013. 8 July 2013 PSI Group ASA sold the shares in five InStore IT companies (one subsidiary and four associated companies) to Visma Norge Holding AS. PSI Retail will be affected by the sale through future losses of profit contribution after tax from associated companies and the loss of consolidation of the subsidiary.

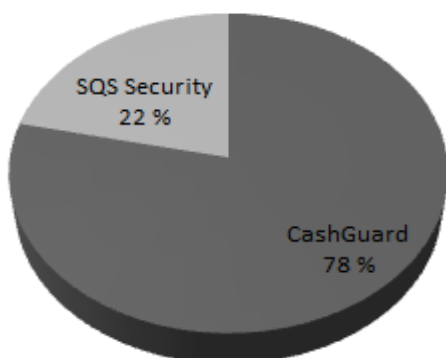


PSI TECHNOLOGY

Comprises PSI Groups self-owned technology, which today consist of CashGuard, Vensafe (from second quarter 2014) and SQS Security. The figures in the business area show sales and profit generated by the technology products throughout the value chain within PSI Group.

	Q1		YTD		2013
	2014	2013	2014	2013	
MNOK					
Product Sales	59,5	64,9	59,5	64,9	234,6
Service	30,3	26,0	30,3	26,0	111,2
Revenue	89,8	90,9	89,8	90,9	345,8
EBITDA	6,1	6,5	6,1	6,5	20,7
EBITDA-margin	6,8 %	7,1 %	6,8 %	7,1 %	6,0 %
EBT	2,2	-1,0	2,2	-1,0	-3,1

Revenue per technology



CashGuard

CashGuard is the market's most reliable cash handling systems. The business areas goal is to make cash payments effective and competitive for retailers through its leading expertise and longest experience in cash handling concepts.

	Q1		YTD		2013
	2014	2013	2014	2013	
MNOK					
Product Sales	47,9	30,5	47,9	30,5	133,0
Service	21,8	18,4	21,8	18,4	78,9
Revenue	69,7	48,9	69,7	48,9	211,9
EBITDA	9,9	6,9	9,9	6,9	27,7
EBITDA-margin	14,2 %	14,1 %	14,2 %	14,1 %	13,1 %
EBT	8,6	2,5	8,6	2,5	15,5

The business area CashGuard's operating revenue has increased by 42.4 per cent to MNOK 69.7 (MNOK 48.9) in the first quarter. Increased sales in Sweden are the main reason for the increase. The business area experiencing a high demand for new machines ahead of the new notes and coins which the Swedish Riksbanken will introduce in the coming years.

EBITDA was MNOK 9.9 (MNOK 6.9) in the first quarter. The increase of MNOK 3.0 is due to increased turnover.

	Q1		YTD		2013	Total sold
	2014	2013	2014	2013		
Number of sold systems						
Norway	168	172	168	172	565	8 409
Sweden	284	158	284	158	700	10 550
Total domestic markets	452	330	452	330	1 265	18 959
International	190	217	190	217	785	3 740
Total	642	547	642	547	2 050	22 699

In addition to the replacement of older equipment in connection with new notes and coins, we also have ongoing deliveries to Systembolaget and OKQ8. During 2014, we expect to install several new systems to these two customers.

International sales have declined compared to the same period last year, where we had a large delivery to South Africa.

In Denmark the deliveries to Copenhagen municipality continued as planned. The demand for CashGuard in Norway is still strong, especially from NorgesGruppen.

In Spain, the positive development continued in the first quarter with good sales at pharmacies as well as a larger order from the supermarket chain Grupo Jesuman the Canary Islands.

The German market has progress from the previous year, although this total still represents very few systems.

In France the deliveries to Monoprix continued as planned. In addition, CashGuard conducted in the first quarter several installations to bakeries and pharmacies in the Paris region. A pharmacy at the airport Charles De Gaulle also has installed CashGuard; a strategically important exhibition space for the product on an international arena.

Cash Guard participated and launched its new concept Monero at Euro Shop exhibition in Germany in February.

Go to www.cashguard.com to subscribe to news.

Vensafe

PSI Group ASA acquired Vensafe 8 April 2014. From the second quarter Vensafe will be a part of PSI Technology.

SQS Security

SQS Security delivers cash security solutions for ATM and cash in transit (CIT) operators based on patented destruction and tracking technologies.

MNOK	Q1		YTD		2013
	2014	2013	2014	2013	
Product Sales	11,6	34,4	11,6	34,4	101,6
Service	8,6	7,6	8,6	7,6	32,3
Revenue	20,2	42,0	20,2	42,0	133,9
EBITDA	-3,7	-0,4	-3,7	-0,4	-7,0
EBITDA-margin	-18,5 %	-1,0 %	-18,5 %	-1,0 %	-5,2 %
EBT	-6,4	-3,5	-6,4	-3,5	-18,5

The business area's operating revenue decreased by 52.0 per cent to MNOK 20.2 (MNOK 42.0) in the first quarter. This is mainly due to a large delivery to Croatia in Q1 2013. The business area will in 2014 increase its focus on sales and marketing. The deliveries based on of the framework agreement signed in March 2014 will start in the second quarter.

The weak revenue has resulted in an EBITDA of MNOK MNOK - 3.7 (MNOK - 0.4) in the first quarter. EBITDA in the first quarter 2013 included non-recurring expenses of MNOK 2.4 related to management changes in the business area.

It was in 2013 made several changes to improve the profitability in the business area, including the launch of a new product family, SMP, which streamline production and reduce warranty and maintenance costs. Products within the SMP family will be launched consecutively in 2014.

In France, SQS Security Qube System has received an order from Brinks on 165 cases for delivery in the second quarter.

In Germany SparBank has outfitted several of its ATMs with ASP (ATM Stationary Protection). The company has totally installed approx. 20 ATMs with ASP in Germany.



PSI RETAIL

Retail technology and supplies from the world's leading producers where PSI is a distributor, systems integrator and perform service and support. The business area's goal is to enhance retailers' profitability by making store employees' working environment more efficient and streamlining consumers' shopping experience. Sales and profit from self-owned technology, such as SQS Security, CashGuard and Vensafe (from 1 April), are reported under PSI Technology.

MNOK	Q1		YTD		
	2014	2013	2014	2013	2013
Product Sales	35,0	53,8	35,0	53,8	196,1
Service	15,2	22,4	15,2	22,4	76,9
Revenue	50,2	76,2	50,2	76,2	272,9
EBITDA	4,6	9,3	4,6	9,3	34,1
EBITDA-margin	9,2 %	12,3 %	9,2 %	12,3 %	12,5 %
EBT	4,1	8,1	4,1	8,1	32,1

The business area PSI Retail's operating revenue has decreased by 34.1 per cent to MNOK 50.2 (MNOK 76.2) in the first quarter. The corresponding period for 2013 was characterized by roll-out of ESL to Rema1000.

EBITDA was MNOK 4.6 (MNOK 9.3) in the first quarter. The decrease of 50.7 per cent is due to lower revenue compared with the same period last year.

PSI Systems has signed a framework agreement for the delivery, installation and service of Pricer's electronic shelf labels to a retail chain in Norway. Deliveries are scheduled to start in the second quarter.



PSI LABELS

PSI Labels offers a wide range of adhesive labels and corresponding printer / applicators. The business area is one of Scandinavia's largest producers of label solutions.

The business area is a result of the focus on the label business in PSI Retail. As of Q1 2014 label business will be reported in this new business area.

MNOK	Q1		YTD		
	2014	2013	2014	2013	2013
Product Sales	41,9	18,0	41,9	18,0	101,8
Service	-	-	-	-	-
Revenue	41,9	18,0	41,9	18,0	101,8
EBITDA	2,6	-0,1	2,6	-0,1	5,5
EBITDA-margin	6,2 %	-0,7 %	6,2 %	-0,7 %	5,4 %
EBT	-0,1	-1,1	-0,1	-1,1	-2,6

The business area PSI Labels operating revenue has increased by 132.7 per cent to MNOK 41.9 (MNOK 18.0) in the first quarter. The acquisition of two digital printing facilities in 2013 was consolidated, respectively, in July and September 2013, which resulted in a growth in the quarter of MNOK 16.1. In addition, the business area organic growth in the quarter was MNOK 7.7.

EBITDA was MNOK 2.6 (MNOK -0.1) in the first quarter.

In Norway, there has been high activity in the first quarter with the participation of, among other things, Sjømatdagene in Trondheim and food fair Smak at the Norges Varemesse. Cooperation agreements with FIAS and Norsk Kjøttthandel open new doors for PSI Systems in the food industry.

In Sweden, Sydetikett AB and PSI Retail's Swedish label business has been integrated into one common company - Antonson Etikett AB. During the year we have received exciting orders from new customers, including Herrljunga Cider and Dagab.

CASH FLOW AND EQUITY

Cash flow from operating activities decreased by MNOK 9.3 in the first quarter, and ended at MNOK -8.3 compared with MNOK 1.0 in the same period last year.

Working capital increased by MNOK 15.1 in the quarter compared with the end of the fourth quarter of 2013.

Net interest-bearing debt has increased by MNOK 13.7 compared with the end of the previous quarter and totalled MNOK 58.0.

Disposable funds was MNOK 47.2 per 31 March 2014.

The Board wants the members of the executive management to have shares in the company. It was therefore in the first quarter 2013 introduced a share

program for the executive management where members have the opportunity to buy shares for up to NOK 500 000 per year with 20 per cent discount. In addition, the first employee share program was conducted, in which all employees in the Norwegian companies were allowed to buy shares for up to NOK 25 000 with 20 per cent discount. Employees subscribed 102 649 shares through these programs.

The Groups holding of own shares amounts to 660,253, which represents 1.5 per cent of outstanding shares.

The Board's proposes a dividend is NOK 0.30 per share, and the share will be traded ex dividend on 25 April after the close of Oslo Stock Exchange on the decision of the Annual General Meeting.

The Board of Directors of PSI Group ASA,
Rælingen, 24 April 2014

Svein S. Jacobsen
Chairman

Erik Pinnås
Director

Selma Kveim
Director

Camilla Tefpers
Director

Klaus de Vibe
Director

Jørgen Waaler
CEO

STATEMENT FROM THE BOARD

The board and group CEO have today considered and approved PSI Group's financial statements for the first quarter 2014, including comparative consolidated figures for the first quarter 2013. This report has been prepared in accordance with IAS 34 on interim financial reporting as determined by the European Union, and with supplementary requirements pursuant to the Norwegian Securities Trading Act.

The board and CEO hereby declare, to the best of their knowledge, that the financial statements for the first 2014 have been prepared in accordance with prevailing accounting principles and that the information in the financial statements gives a true and fair view of the assets, liabilities, financial position and profit of the group taken as a whole at 31 March 2014 and 31 March 2013. To the best of their knowledge, the report gives a true and fair overview of important events during the accounting period and the impact of these events on the financial statements.

The Board of Directors of PSI Group ASA,
Rælingen, 24 April 2014

Svein S. Jacobsen
Chairman

Erik Pinnås
Director

Selma Kveim
Director

Camilla Teffers
Director

Klaus de Vibe
Director

Jørgen Waaler
CEO

CONSOLIDATED INCOME STATEMENT

KNOK	Q1 2014	Q1 2013	Chg. %	YTD 2014	YTD 2013	Chg. %	2013
Sales revenues	173 188	186 213	-7,0 %	173 188	186 213	-7,0 %	716 506
Profit from AC, Service companies	-	563		-	563		2 367
Cost of goods sold	82 997	99 920	-16,9 %	82 997	99 920	-16,9 %	378 473
Payroll	56 519	52 124	8,4 %	56 519	52 124	8,4 %	196 806
Other operating expenses	23 634	21 652	9,2 %	23 634	21 652	9,2 %	89 438
Total operating expenses	163 151	173 696	-6,1 %	163 151	173 696	-6,1 %	664 718
EBITDA	10 038	13 080	-23,3 %	10 038	13 080	-23,3 %	54 155
Depreciation tangible assets	2 914	2 431	19,9 %	2 914	2 431	19,9 %	10 573
Depreciation intangible assets	4 367	3 269	33,6 %	4 367	3 269	33,6 %	15 299
Write down intangible assets	-	-	-	-	-	-	-
Write down goodwill	-	-	-	-	-	-	-
EBIT	2 757	7 380	-62,6 %	2 757	7 380	-62,6 %	28 283
Interest	-798	-1 462	45,4 %	-798	-1 462	45,4 %	-4 314
Other financial income	133	-802	116,5 %	133	-802	116,5 %	32 414
EBT¹⁾	2 091	5 115	-59,1 %	2 091	5 115	-59,1 %	56 383
Taxes	584	1 502	-61,1 %	584	1 502	-61,1 %	5 214
Profit/loss after tax	1 507	3 613	-58,3 %	1 507	3 613	-58,3 %	51 169
Of which							
Majority interest	1 507	3 465	-56,5 %	1 507	3 465	-56,5 %	50 937
Minority interest	-	148	0,0 %	-	148	0,0 %	232
	1 507	3 613	-58,3 %	1 507	3 613	-58,3 %	51 169
Earnings per share							
Number of shares outstanding	44 376 040	44 376 040	0,0 %	44 376 040	44 376 040	0,0 %	44 376 040
Av. Number of shares - own shares	43 715 787	43 742 849	0,0 %	43 715 787	43 742 849	0,0 %	43 757 742
Earnings per share	0,03	0,08	0,0 %	0,03	0,08	0,0 %	1,16
Diluted earnings per share	0,03	0,08	0,0 %	0,03	0,08	0,0 %	1,16
EBITDA per share	0,23	0,30	0,0 %	0,23	0,30	0,0 %	1,24
Diluted EBITDA per share	0,23	0,30	0,0 %	0,23	0,30	0,0 %	1,24

Total earnings	Q1 2014	Q1 2013	Chg. %	YTD 2014	YTD 2013	Chg. %	2013
Profit/loss after tax	1 507	3 613	-58,3 %	1 507	3 613	-58,3 %	51 169
Exchange differences on foreign operations	-5 533	9 434	-158,7 %	-5 533	9 434	-158,7 %	22 628
Total earnings	-4 026	13 047	-130,9 %	-4 026	13 047	-130,9 %	73 797
Of which							
Majority interest	-4 026	12 899	-131,2 %	-4 026	12 899	-131,2 %	73 565
Minority interest	-	148	0,0 %	-	148	0,0 %	232

¹⁾ Year 2013 includes a profit of MNOK 32.5 related to the sale of InStore IT companies.

CONSOLIDATED BALANCE SHEET

KNOK	31.03.2014	31.12.2013	31.03.2013
ASSETS			
Intangible assets	106 674	113 747	98 995
Goodwill	108 038	110 779	84 354
Tangible assets	41 265	36 445	24 519
Long term investments	481	481	12 329
Deferred tax	17 082	18 084	29 465
Non-current assets	273 539	279 535	249 661
Financial investments	25	26	23
Goods	76 596	85 787	76 121
Accounts receivable	111 688	98 156	117 563
Prepaid expenses	12 084	13 899	9 780
Other receivables	6 880	8 285	8 808
Bank deposits	11 211	8 554	4 110
Current assets	218 486	214 706	216 404
TOTAL ASSETS	492 025	494 241	466 065
EQUITY AND LIABILITIES			
Share capital	27 513	27 513	27 513
Holding of own shares	-409	-409	-365
Other equity	219 418	223 694	174 526
Total equity	246 522	250 798	201 674
Long term interest bearing liabilities	40 072	43 603	41 919
Other long term liabilities	-	9 764	6 199
Total long term liabilities	40 072	53 367	48 117
Short term interest bearing liabilities	29 129	9 271	56 213
Accounts payable	60 437	71 163	65 464
Taxes payable	-229	207	210
Other short term liabilities	116 094	109 435	94 386
Total short term liabilities	205 431	190 076	216 274
TOTAL EQUITY AND LIABILITIES	492 025	494 241	466 065

STATEMENT OF EQUITY

KNOK	Share capital	Treasury shares	Other paid-in equity	Translation variances	Other equity	Total	Minority interest	Total equity
Equity 31.12.2012	13 757	-185	108 879	10 152	-112 310	203 213	49	203 261
Dividend to minority interest	-	-	-	-	-	-	-120	-120
Sale of own shares	-	51	-	-	338	389	-	389
Purchase of own shares / Compulsory	-	-44	-	-	-636	-680	-	-680
Dividend 2012	-	-	-	-	-10 947	-10 947	-	-10 947
Profit this year after tax	-	-	-	-	51 403	51 403	-234	51 169
Other comprehensive income and expenses	-	-	-	22 628	-	22 628	-	22 628
Equity 31.12.2013	27 513	-409	351 262	29 108	-156 675	250 800	-	250 798
Adapting K3 Sweden	-	-	-	-	-250	-250	-	-250
Profit this year after tax	-	-	-	-	1 507	1 507	-	1 507
Other comprehensive income and expenses	-	-	-	-5 533	-	-5 533	-	-5 533
Equity 31.03.2014	27 513	-409	351 262	23 576	-155 418	246 524	-	246 522

STATEMENT OF CASH FLOW

KNOK	Q1 2014	Q1 2013	YTD 2014	YTD 2013	2013
Ordinary profit before tax	2 091	5 115	2 091	5 115	56 383
Net interest	798	1 462	798	1 462	4 314
Tax paid	-	-433	-	-433	667
Share of profit, associated companies	-	-563	-	-563	-2 367
Ordinary depreciation	7 281	5 700	7 281	5 700	25 872
Profit / loss on sale of fixed assets	-	-	-	-	-169
Realised profit on financial instruments	-	-	-	-	-32 969
Change in inventories	7 654	9 879	7 654	9 879	4 712
Change in receivables	-15 505	-20 706	-15 505	-20 706	9 422
Change in accounts payable	-9 489	-7 343	-9 489	-7 343	-6 480
Change in other accrued items	-1 113	7 873	-1 113	7 873	6 774
Net cash flow from operational activities	-8 284	986	-8 284	986	66 159
Net payments for fixed assets	-5 869	-865	-5 869	-865	-4 550
Capitalisation of development costs	-98	-	-98	-	-
Net payments for long term shares	0	-476	0	-476	-476
Net effect acquisition Etikett-Produsenten AS	-	-	-	-	-2 578
Net effect acquisition Sydetikett AB	-	-	-	-	-24 732
Payment from sale of fixed assets	-	-	-	-	325
Net effect sale InStore IT companies	-	-	-	-	46 398
Interest income	98	32	98	32	199
Dividend received from associated companies	-	1 300	-	1 300	2 300
Net cash flow from investment activities	-5 869	-8	-5 869	-8	-4 346
Buying of treasury shares / compulsory acquisition	-	-	-	-	-680
Selling of treasury shares	-	389	-	389	389
Change in long-term debt	-3 210	-2 166	-3 210	-2 166	-13 435
Change in overdraft	21 126	2 743	21 126	2 743	-49 114
Interest expenses	-896	-1 494	-896	-1 494	-4 513
Dividend paid	-	-	-	-	-10 943
Dividend paid to minorities	-	-120	-	-120	-120
Net cash flow from financing activities	17 020	-648	17 020	-648	-78 416
Net change in liquid assets	2 868	329	2 868	329	4 630
Cash and cash equivalents at the start of the period	8 554	3 670	8 554	3 670	3 670
Effect of foreign exchange rate fluctuations on foreign currency deposits	-211	110	-211	110	254
Cash and cash equivalents at the end of the period	11 211	4 110	11 211	4 110	8 554

KEY FIGURES

KNOK	Q1 2014	Q4 2013	Q3 2013	Q2 2013	Q1 2013	YTD 2014	YTD 2013
Income statement							
Operating revenue	173 188	188 546	144 937	198 614	186 776	173 188	186 776
EBITDA	10 038	15 506	10 071	15 499	13 080	10 038	13 080
Operating revenue EBIT	2 757	7 296	3 493	10 114	7 380	2 757	7 380
Ordinary profit before tax (EBT) ¹⁾	2 091	7 077	35 137	9 054	5 115	2 091	5 115
Profit for the year	1 507	6 783	33 892	6 881	3 613	1 507	3 613
EBITDA-margin	5,8 %	8,2 %	6,9 %	7,8 %	7,0 %	5,8 %	7,0 %
EBT-margin	1,2 %	3,8 %	24,2 %	4,6 %	2,7 %	1,2 %	2,7 %
Balance sheet							
Non-current assets	273 539	279 535	281 564	250 064	249 661	273 539	249 661
Current assets	218 486	214 706	235 206	227 805	216 404	218 486	216 404
Total assets	492 025	494 241	516 769	477 869	466 065	492 025	466 065
Equity	246 522	250 798	241 218	198 147	201 674	246 522	201 674
Long-term debt	40 072	53 367	61 071	45 449	48 117	40 072	48 117
Short-term debt	205 431	190 076	214 481	234 273	216 274	205 431	216 274
Working capital	127 847	112 780	118 478	132 907	128 220	127 847	128 220
Equity ratio	50,1 %	50,7 %	46,7 %	41,5 %	43,3 %	50,1 %	43,3 %
Liquidity ratio	106,4 %	113,0 %	109,7 %	97,2 %	100,1 %	106,4 %	100,1 %
Cash Flow							
Net cash flow from operation	-8 284	34 907	8 323	21 943	986	-8 284	986
Net cash flow	2 868	-1 473	2 273	3 501	329	2 868	329
Share information							
Number of shares	44 376 040	44 376 040	44 376 040	44 376 040	44 376 040	44 376 040	44 376 040
Weighted average shares outstanding	43 715 787	43 715 787	43 785 398	43 786 928	43 742 849	43 715 787	43 742 849
EBT per shares	0,05	0,16	0,80	0,21	0,12	0,05	0,12
Earnings per share	0,03	0,16	0,77	0,16	0,08	0,03	0,08
Equity per share	5,6	5,7	5,5	4,5	4,6	5,6	4,6
Dividend per share	-	-	-	0,25	-	-	-
Employees							
Number of employees (end of period)	326	314	326	297	309	326	309
Average number of employees	324	321	307	303	304	324	304
Operating revenue per employee	531	600	445	669	604	531	604
Operating cost per employee	500	551	414	617	562	500	562
EBT per employee	6	23	108	30	17	6	17

¹⁾ Q3 2013 includes a profit of MNOK 33 related to the sale of InStore IT companies.

DEFINITIONS

Number of shares	Number of issued shares year and
Working capital	Inventories + accounts receivables – accounts payable
Equity per share	Book value equity / number of shares
Operating revenue	Sales revenues and profit from AC, Service companies
Operating revenue per employee	Operating revenue / average number of employees
Operating cost	Operating cost / average number of employees
EBT	Profit before tax
EBIT	Operating profit
EBIT pr. ansatt	EBIT / average number of employees
EBIT pr. utestående aksje	EBIT / average number of shares outstanding
EBIT-margin	EBIT / operatin revenue
EBITDA	Operating profit + depreciation fixed asstets amd tangible assets
EBITDA-margin	EBITDA / operating revenue
Egenkapitalandel	Book value equity / total assets
Weighted average basic shares outstanding	Issued shares adjusted for own shares on average for the year
Cash Flow margin	Net cash flow operations / operating revenue
Liquidity ratio	Current assets / short term debt
Earnings per share	Profit after tax / weighted average basic shares outstanding
Dividend per share	Paid dividend per share throughout the year

NOTE 1 CONFIRMATION OF REPORTING FRAMEWORK

The condensed and consolidated quarterly financial statements are prepared in accordance with IAS 34 Interim Financial Reporting. The quarterly financial statements do not contain all the information required in an annual financial statement and should be read in connection with the Group financial statements for 2013.

NOTE 2 KEY ACCOUNTING PRINCIPLES

The accounting principles for 2013 are described in the annual financial statements for 2013. The Group financial statements for 2013 were prepared in accordance with the IFRS principals and interpretations thereof, as defined by the EU, as well as other disclosure requirements pursuant to the Norwegian Accounting Act and the Oslo Stock Exchange regulations and rules applicable as at 31.12.2013. The quarterly report and the interim financial statements have not been revised by auditor.

NOTE 3 SEGMENT INFORMATION

SEGMENT: BUSINESS AREAS

MNOK	Q1 2014			Q1 2013			YTD 2014			YTD 2013			Year 2013		
	Revenues	EBITDA	EBT	Revenues	EBITDA	EBT	Revenues	EBITDA	EBT	Revenues	EBITDA	EBT	Revenues	EBITDA	EBT
PSI Technology	89,8	6,1	2,2	90,9	6,5	-1,0	89,8	6,1	2,2	90,9	6,5	-1,0	345,8	20,7	-3,1
PSI Retail ¹⁾	50,2	4,6	4,1	76,2	9,3	8,1	50,2	4,6	4,1	76,2	9,3	8,1	272,9	34,1	32,1
PSI Label	41,9	2,6	-0,1	18,0	-0,1	-1,1	41,9	2,6	-0,1	18,0	-0,1	-1,1	101,8	5,5	-2,6
Group	0,1	-3,1	-3,9	0,1	-2,5	0,5	0,1	-3,1	-3,9	0,1	-2,5	0,5	5,1	-6,6	78,2
Eliminations	-8,9	-0,2	-0,2	1,5	-0,1	-1,4	-8,9	-0,2	-0,2	1,5	-0,1	-1,4	-6,8	0,4	-48,2
Total	173,2	10,0	2,1	186,8	13,1	5,1	173,2	10,0	2,1	186,8	13,1	5,1	718,9	54,2	56,4

¹⁾Year 2013 includes a profit of MNOK 33 related to the sale of InStore IT companies.

SEGMENT: SALES REVENUES BY GEOGRAPHICAL MARKET

MNOK	Q1 2014			Q1 2013			YTD 2014			YTD 2013			Year 2013		
	Norway	Sweden	Other markets	Norway	Sweden	Other markets	Norway	Sweden	Other markets	Norway	Sweden	Other markets	Norway	Sweden	Other markets
PSI Technology	30,2	39,1	20,6	25,2	31,8	33,9	30,2	39,1	20,6	25,2	31,8	33,9	124,8	119,9	101,1
PSI Retail	20,8	29,2	0,2	49,4	26,7	0,1	20,8	29,2	0,2	49,4	26,7	0,1	153,7	118,5	0,7
PSI Label	16,0	25,3	0,5	8,2	9,8	0,0	16,0	25,3	0,5	8,2	9,8	0,0	39,1	62,5	0,3
Group	0,1	0,0	0,0	0,1	0,0	0,0	0,1	0,0	0,0	0,1	0,0	0,0	1,6	3,5	0,0
Eliminations	-1,3	-6,6	-1,0	1,8	-0,0	-0,2	-1,3	-6,6	-1,0	1,8	-0,0	-0,2	-1,3	-5,6	0,1
Total	65,9	87,0	20,3	84,6	68,3	33,8	65,9	87,0	20,3	84,6	68,3	33,8	317,8	298,8	102,3

SEGMENT: SALES REVENUES BY PRODUCT AND SERVICE

MNOK	Q1 2014		Q1 2013		YTD 2014		YTD 2013		Year 2013	
	New sales	Service/repairs	New sales	Service/repairs	New sales	Service/repairs	New sales	Service/repairs	New sales	Service/repairs
PSI Technology	59,5	30,3	64,9	26,0	59,5	30,3	64,9	26,0	234,6	111,2
PSI Retail	35,0	15,2	53,8	22,4	35,0	15,2	53,8	22,4	196,1	76,9
PSI Label	41,9	0,0	18,0	0,0	41,9	0,0	18,0	0,0	101,8	0,0
Group	0,1	0,0	0,1	0,0	0,1	0,0	0,1	0,0	5,1	0,0
Eliminations	-8,9	0,0	1,5	0,0	-8,9	0,0	1,5	0,0	-6,8	0,0
Total	127,7	45,5	138,3	48,5	127,7	45,5	138,3	48,5	530,8	188,0

NOTE 4 RELATED PARTIES

No significant transactions between the Group and related parties had taken place as at 31 March 2014.

NOTE 5 TOP 20 SHAREHOLDERS PER 31 MARCH 2014

No.	Name	No. of shares	%
1	PINNÅS, ERIK (incl. fully owned companies) ¹	4 932 276	11,1 %
2	GLAAMENE INDUSTRIER AS	4 176 417	9,4 %
3	STRØMSTANGEN AS	3 933 092	8,9 %
4	SKAGEN VEKST	3 796 612	8,6 %
5	HOLMEN SPESIALFOND	2 300 000	5,2 %
6	AVANZA BANK AB	1 926 992	4,3 %
7	NORDNET BANK AB	1 650 177	3,7 %
8	ZETTERBERG, GEORG (incl. fully owned companies)	1 530 404	3,4 %
9	SKANDINAVISKA ENSKILDA BANKEN	1 337 909	3,0 %
10	WAALER, JØRGEN (incl. fully owned companies) ¹	1 030 000	2,3 %
11	GRESSLIEN, ODD ROAR	920 000	2,1 %
12	V. EIENDOM AS	740 000	1,7 %
13	MP PENSJON PK	699 806	1,6 %
14	PSI GROUP ASA	660 253	1,5 %
15	RING, JAN	645 322	1,5 %
16	DELTA INVEST AS	462 019	1,0 %
17	JACOBSEN, SVEIN (incl. fully owned companies) ¹	450 000	1,0 %
18	SAXO PRIVATBANK A/S	413 000	0,9 %
19	SWEDBANK AB (PUBL)	385 488	0,9 %
20	NISTAD GRUPPEN AS	338 300	0,8 %
	Sum 20 largest shareholders	32 328 067	72,9 %
	Sum 1 715 other shareholders	12 047 973	27,1 %
	Sum all 1 735 shareholders	44 376 040	100 %

¹ Primary insiders